How do you communicate?

With BlitzDocs With Paper Step 1 **The Digital Document Evolution** Give Me a Break Make lots of copies Computer generates next step Create paper Communication Types correspondence Electronic correspondence is Borrower sent with signature Communications capability Application packets to Benefits: Faster, be completed by the more efficient, borrower less costs, greater response, full Step 2 Appraisals submitted to audit trail, better loan officers and What Happens in compliance, secure borrowers the Mailroom Rate lock information Commitment letter General correspondence Sort Adverse actions such as Stuff loan denial or cancel envelopes package(s) Postage Suspense documents, similar to adverse actions Step 3 **Hurry Up and Wait** Return only, asking borrower to send information back Hope borrower Wait for borrower to takes action (calls or receive correspondence Disclosure sends correspondence) Disclosure to the borrower, which may be signed or acknowledged Step 4 How May We Help? Redisclosure, which may be signed or acknowledged If borrower responds, Closing Doc address concern by Delivery sending more paper go to step 1 Step 2 Document portal for closing agents, attorneys, Signed, Sealed, escrow agents and title If borrower does not companies **Delivered** respond, escalate by sending another notice go to step 2 Third-party Communications Borrower receives documents Return funding docs Responds immediately Title insurance order with additional form, asked for by the title information company eSignature

Xerox Mortgage Services provides a cloud-based, intelligent collaborative network that accelerates loans throughout the entire lifecycle, from origination to post-closing to servicing. Reaching more lenders, underwriters, investors and other parties than anyone else, BlitzDocs® delivers advanced paperless capabilities and provides tremendous flexibility in its ability to be configured to your workflow and integrated with current systems. Trusted for more than a decade and part of the Xerox family, Xerox Mortgage Services provides mortgage companies improved scale, greater efficiency, and a clear path to a true eMortgage.

